

NABARD Grade A

2024 Previous Year Paper

DECISION MAKING

Complete Phase I Subject-wise PYQs with Detailed Solutions



Solved Questions <

Memory Based Paper <

Based on the
Latest Exam
Pattern

DECISION MAKING

Q1. Which decision-making model relies primarily on rules of thumb (heuristics) rather than complete rational analysis?

- A. Economic Man Model
- B. Administrative Man Model
- C. Garbage Can Model
- D. Retrospective Man Model
- E. Incremental Model

Answer: B

Q2. What is considered one of the primary responsibilities of a manager?

- A. Increasing the workload of employees
- B. Making work unnecessarily complicated for team members
- C. Delegating responsibilities to employees appropriately
- D. Maintaining only administrative records
- E. Repeating previous methods without improvement

Answer: C

Q3. Which of the following best represents a programmed decision?

- A. Sanctioning an employee's leave as per the organization's established policy
- B. Designing a marketing campaign for a newly launched product
- C. Expanding operations into a foreign market
- D. Resolving an unusual customer complaint regarding a defective product
- E. Developing a completely new product for a niche market

Answer: A

Q4. Top-level managers are generally responsible for making which type of decisions?

- A. Routine programmed decisions
- B. Operational programmed decisions
- C. Operational non-programmed decisions
- D. Strategic and complex decisions
- E. Tactical non-programmed decisions

Answer: D

Q5. Preparing the curriculum framework for a school is an example of which type of decision?

- A. Programmed Decision
- B. Operational Decision

- C. Novel Decision
- D. Policy Decision
- E. Tactical Decision

Answer: D

Q6. A company decides to expand into a completely new market despite earning good profits in its existing market. This is an example of:

- A. Creative Decision
- B. Innovative Decision
- C. Active Decision
- D. Passive Decision
- E. Opportunity Decision

Answer: E

Q7. Which characteristic is most commonly associated with a leader possessing high emotional intelligence?

- A. Frequently highlighting employees' mistakes
- B. Understanding and managing both personal emotions and those of others
- C. Delegating work without considering team dynamics
- D. Concentrating only on targets while ignoring employee well-being
- E. Maintaining a rigid and impersonal leadership style

Answer: B

Q8. Which of the following best describes a heuristic in decision-making?

- A. It guarantees the most accurate decision.
- B. It makes the decision-making process more complicated.
- C. It helps reduce the time required to arrive at a decision.
- D. It completely eliminates the need for analysis.
- E. It always produces error-free outcomes.

Answer: C

Q9. A manager repeatedly postpones making important decisions and avoids taking a final call. This behaviour is known as:

- A. Laziness
- B. Assertiveness
- C. Decisiveness
- D. Confidence
- E. Indecisiveness

Answer: E

Q10. A decision-maker continues investing in a project simply because substantial resources have already been spent on it. Which cognitive bias does this illustrate?

- A. Confirmation Bias
- B. Anchoring Bias
- C. Sunk Cost Fallacy
- D. Overconfidence Bias
- E. Status Quo Bias

Answer: C

Oliveboard



NABARD Grade A 2026 Complete Course (Phase I + II)



105+ ESI & ARD Classes



150+ QRE & GA Classes



2 Physical Books - ESI, ARD

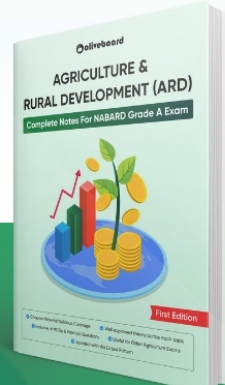
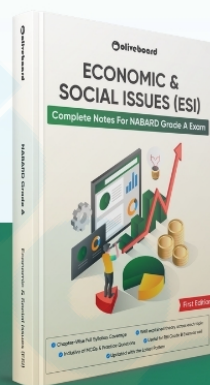


Set of 4 Downloadable Monthly Magazines



150+ Mock Tests for Phase I & II

With Books



Enroll Now



Free Ebooks

[Download Now](#)

Current Affairs

[Explore Now](#)

FREE MOCK TESTS + TOPIC TESTS + SECTIONAL TESTS

For RBI Gr. B, NABARD Gr. A, SEBI Gr. A,
IFSCA Gr. A & SIDBI Gr. A Exams

[Web](#)

[App](#)

BLOG

Your one-stop destination for
all examrelated information &
preparation resources

[Explore Now](#)

FORUM

Interact with peers & experts,
exchange scores & improve
your preparation

[Explore Now](#)

