

# JAIIB May 2025

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## Memory Based Question

RBWM



**Must For Nov'25 Cycle**

A sum of ₹2,000 is invested at an interest rate of 8% per annum. Approximately how many years will it take for the money to double?

1. 9 years
2. 12 years
3. 18 years
4. 24 years

**Correct Answer:** B) 9 years ( $72 \div 8 = 9$ )

You invest ₹5,000 in a fixed deposit account at an annual interest rate of 6% for 5 years. Using the compounding formula, what will be the future value of your investment?

1. ₹6,500
2. ₹6,700
3. ₹6,691
4. ₹7,000

**Correct Answer:** C) ₹6,691

You want to invest ₹2,000 annually for 10 years in an account that provides an 5% annual return. What would be the future value of your annuity?

1. ₹25,000
2. ₹26,500
3. ₹25,184
4. ₹27,000

**Correct Answer:** C) ₹25,184

An asset is purchased for ₹10,000 and depreciated at the rate of 10% per annum using the WDV method. What will be its value after 2 years?

1. ₹8,100
2. ₹8,000
3. ₹8,200
4. ₹9,000

**Correct Answer:** A) ₹8,100

Which of the following is an essential requisite of a **Mortgage by Deposit of Title Deeds** under the Transfer of Property Act?

1. Transfer of possession of the property
2. Registration of the mortgage deed
3. Delivery of title documents with intent to create a security
4. Mortgagee can sell the property without court intervention

**Correct Answer:** C) Delivery of title documents with intent to create a security

An equitable mortgage remains valid as long as:

1. The mortgagee retains possession of the title deeds
2. The mortgagor does not register a subsequent mortgage
3. The mortgagee enjoys rent from the mortgaged property
4. The property is transferred to a third party

**Correct Answer:** A) The mortgagee retains possession of the title deeds

Which of the following statements regarding **priority of mortgages** are **true**?

1. A simple mortgage takes precedence over an equitable mortgage in case of dispute.
  2. The first registered mortgage holds priority over a subsequent equitable mortgage.
  3. An equitable mortgage created before a registered mortgage will still have priority over the registered mortgage.
  4. The mortgagee in an equitable mortgage cannot enforce their rights if they lose possession of title deeds.
- 
1. Only 1 and 3
  2. Only 2 and 4
  3. Only 3 and 4
  4. All of the above

**Correct Answer:** C) Only 3 and 4

Which of the following **statements about a portfolio manager's role** are **true**?

1. A portfolio manager customizes investment strategies based on an investor's income, financial goals, and risk appetite.
2. The portfolio manager ensures guaranteed returns on investment without any risks.
3. Portfolio managers only work with stocks and mutual funds, excluding bonds and commodities.
4. Two investors with identical incomes will always require the same portfolio strategy.

1. Only 1
2. Only 1 and 3
3. Only 2 and 4
4. All of the above

Correct Answer: A) **Only 1**

Which of the following **assets qualify as long-term capital assets when held for more than 12 months?**

1. Equity shares listed on a recognized stock exchange
  2. Units of equity-oriented mutual funds
  3. Unlisted corporate bonds
  4. Zero-coupon bonds
- 
1. Only 1 and 2
  2. Only 1, 2, and 4
  3. Only 1 and 4
  4. All of the above

Correct Answer: B) **Only 1, 2, and 4**

Which of the following **statements about Long-Term Capital Gain (LTCG)** are true?

1. LTCG arises only from the sale of equity shares and mutual funds.
  2. The duration of holding required to qualify as LTCG varies based on the type of asset being sold.
  3. LTCG on listed securities is applicable if the holding period is more than 12 months.
  4. LTCG applies to immovable property held for more than 24 months before transfer.
- 
1. Only 1 and 2
  2. Only 2, 3, and 4
  3. Only 3 and 4
  4. All of the above

Correct Answer: B) **Only 2, 3, and 4**

For listed shares, the required holding period for **LTCG** classification is:

1. 12 months
2. 24 months
3. 36 months
4. 48 months

Correct Answer: A) **12 months**

Which of the following factors affect loan **eligibility** for a home loan?

1. Applicant's credit score
2. Monthly income and debt obligations
3. Property valuation and legal verification
4. Type of mutual fund investments held

1. Only 1 and 3
2. Only 2, 3, and 4
3. Only 1, 2, and 3
4. All of the above

**Correct Answer: C) Only 1, 2, and 3**

Branch profitability is determined by factors such as:

1. Loan recovery efficiency
2. Asset quality & cost of funds
3. Employee training budget
4. Market competition analysis

**Correct Answer: A) Loan recovery efficiency**

Cost Inflation Index (CII) helps in:

1. Estimating real estate appreciation
2. Calculating indexed capital gains
3. Computing loan interest rates
4. Determining credit card interest rates

**Correct Answer: B) Calculating indexed capital gains**

Which of the following statements about investment banking is **true**?

1. Investment banks primarily provide advisory services for mergers and acquisitions.
2. Retail banking and investment banking follow the **same operational model**.
3. Investment banks help raise capital through **equity & debt issuances**.
4. Investment banks manage liquidity for personal banking customers.

1. Only 1 and 3
2. Only 2 and 4
3. Only 3 and 4
4. All of the above

**Correct Answer: A) Only 1 and 3**

Which of the following describes **securitization** correctly?

1. Pooling financial assets and converting them into tradable securities

2. Directly lending cash to borrowers
3. Buying stocks for customers
4. Managing mutual fund schemes

**Correct Answer: A) Pooling financial assets and converting them into tradable securities**

Which of the following is **not** a level in Maslow's hierarchy of needs?

1. Physiological needs
2. Security and safety needs
3. Professional achievement needs
4. Self-actualization

**Correct Answer: C) Professional achievement needs**

Which of the following is a **benefit** of PMAY?

1. Subsidized home loan interest rates
2. Direct cash transfers to applicants
3. Reduction in GST rates for property registration
4. Exemption from property taxes

**Correct Answer: A) Subsidized home loan interest rates**

Which of the following statements **about CRM implementation in retail banking** are **correct**?

1. Business process evaluation is necessary to align CRM with product offerings and customer portfolio management.
2. CRM implementation does not require restructuring of existing information processes in the bank.
3. Legacy IT systems must be carefully integrated rather than replaced to ensure smooth CRM adoption.
4. Organizational culture plays a crucial role in CRM acceptance and responsiveness.

1. Only 1 and 3
2. Only 1, 3, and 4
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 3, and 4**

Which of the following is the **primary purpose** of CRM in banking?

1. Managing customer data efficiently
2. Reducing market competition
3. Standardizing product offerings across all customers

4. Eliminating human interactions in banking

**Correct Answer: A) Managing customer data efficiently**

Customer classification in CRM is based on various factors. Which of the following is **not** a relevant classification parameter?

1. Profitability of the customer
2. Cost to serve the customer
3. Customer's social media activity
4. Product usage rate

**Correct Answer: C) Customer's social media activity**

Which of the following **statements about CRM-driven customer classification** are **correct**?

1. Customers are classified based on profitability, product usage rate, and service costs.
  2. Banks use **data mining and clustering techniques** to group customers for targeted strategies.
  3. CRM ensures equal treatment for all customers, regardless of profitability.
  4. The CRM database must be updated regularly based on customer engagement and new insights.
1. Only 1 and 3
  2. Only 1, 2, and 4
  3. Only 2 and 4
  4. All of the above

**Correct Answer: B) Only 1, 2, and 4**

Which of the following best defines **profitability**?

1. Total revenue minus total expenses
2. A measure of efficiency in generating returns
3. The total cash flow of an organization
4. The total assets owned by an organization

**Correct Answer: B) A measure of efficiency in generating returns**

Which of the following statements about **profit types** is **true**?

1. **Gross profit** accounts for all operational expenses and taxes.

2. **Operating profit** is calculated before interest and taxes are deducted.
3. **Net profit** is the revenue left after direct costs but before administrative expenses.
4. **Bottom-line profitability** refers to an organization's cash reserves.

**Correct Answer: B) Operating profit is calculated before interest and taxes are deducted.**

Which of the following **statements about branch profitability** are correct?

1. Branch profitability depends on revenue generated, operating costs, and risk exposure.
  2. A bank's efficiency in loan recovery impacts its branch profitability.
  3. Higher employee costs always indicate reduced profitability in branch operations.
  4. Profitability analysis helps banks decide on branch expansion strategies.
- 
1. Only 1 and 2
  2. Only 1, 2, and 4
  3. Only 2 and 3
  4. All of the above

**Correct Answer: B) Only 1, 2, and 4**

Which of the following **factors affect profitability measurement** in financial institutions?

1. Ratio analysis to compare revenue versus expenses.
  2. Cost structure optimization and operational efficiency.
  3. Short-term revenue generation without considering customer retention.
  4. Competitive analysis to benchmark against industry performance.
- 
1. Only 1 and 3
  2. Only 2 and 4
  3. Only 1, 2, and 4
  4. All of the above

**Correct Answer: C) Only 1, 2, and 4**

An asset was **improved** in **2015** with an investment of ₹2,00,000. It was sold in **2022** with a **CII for 2015 = 254** and **CII for 2022 = 331**.

What is the **Indexed Cost of Improvement**?

1. ₹2,60,000
2. ₹2,75,000
3. ₹3,00,000



4. ₹3,22,047

**Correct Answer: D) ₹3,22,047**

Which of the following factors are **considered** while computing the **indexed cost of acquisition**?

1. Year of acquisition & year of transfer
2. Market price of asset during transfer
3. Depreciation on asset value
4. Interest rate fluctuations

**Correct Answer: A) Year of acquisition & year of transfer**

A person takes a car loan of **₹8,00,000** at an annual interest rate of **9%**, for a tenure of **5 years (60 months)**.

What will be the **approximate monthly EMI**?

1. ₹16,500
2. ₹17,000
3. ₹17,250
4. ₹17,500

**Correct Answer: C) ₹17,250**

Which of the following **services offered by investment banks** are correctly classified?

1. **Mergers & Acquisitions Advisory** – Assisting companies in buying or merging with other firms.
2. **Leveraged Finance** – Lending money to firms for asset acquisition.
3. **Restructuring** – Modifying a company's financial structure to improve efficiency.
4. **Retail Lending** – Offering personal loans to individual customers.

1. Only 1 and 2
2. Only 1, 2, and 3
3. Only 3 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

An investment bank helps a firm raise **₹500 crore** through an IPO. If the investment bank charges a **2% underwriting fee**, how much will the bank earn from this transaction?

1. ₹5 crore
2. ₹10 crore
3. ₹15 crore
4. ₹20 crore

**Correct Answer: B) ₹10 crore**

Which of the following statements **about ARC-issued Security Receipts (SRs)** are **correct**?

1. ARCs must **invest at least 15%** in the SRs issued under each scheme.
  2. SRs are transferable only to other **Qualified Institutional Buyers (QIBs)**.
  3. ARCs must obtain an initial credit rating of SRs within **six months** from the date of asset acquisition.
  4. Once issued, SRs can be freely traded between retail and institutional investors.
1. Only 1 and 2
  2. Only 1, 2, and 3
  3. Only 2 and 4
  4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

Which of the following is **true** about the issuance of **Security Receipts (SRs)** by ARCs?

1. SRs can be issued to any retail investor
2. SRs can only be issued to Qualified Institutional Buyers (QIBs)
3. SRs must be backed by government securities
4. ARCs must invest at least **50%** in SRs issued

**Correct Answer: B) SRs can only be issued to Qualified Institutional Buyers (QIBs)**

Which of the following statements **about ARC-issued Security Receipts (SRs)** are **correct**?

1. ARCs must **invest at least 15%** in the SRs issued under each scheme.

2. SRs are transferable only to other **Qualified Institutional Buyers (QIBs)**.
3. ARCs must obtain an initial credit rating of SRs within **six months** from the date of asset acquisition.
4. Once issued, SRs can be freely traded between retail and institutional investors.

1. Only 1 and 2
2. Only 1, 2, and 3
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

Which of the following provisions were **introduced in asset securitization regulations**?

1. From April 1, 2017, if a bank holds more than **50% of SRs backed by its own stressed assets**, it must **provision against them**.
2. From April 1, 2018, the **threshold for provisioning** on bank-held SRs was **reduced to 10%**.
3. Banks can retain SRs beyond the **regulatory threshold without provisioning**.
4. ARCs must continue to hold **15% of the SRs** under each securitization scheme **until full redemption**.

1. Only 1 and 2
2. Only 1, 2, and 4
3. Only 3 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 4**

Which of the following factors affect the **amount required to be set aside** for a sinking fund?

1. Property depreciation rate
2. Expected compound interest rate over the structure's life
3. Inflation rate of construction costs
4. Market valuation of similar properties

**Correct Answer: B) Expected compound interest rate over the structure's life**

A property needs replacement after **30 years** with an estimated cost of **₹20,00,000**. If the sinking fund factor at **6% compound interest** for **30 years** is **0.018**, how much must be **set aside annually** to build the sinking fund?

1. ₹30,000
2. ₹36,000
3. ₹40,000
4. ₹45,000

**Correct Answer: B) ₹36,000**

Which of the following examples best represents **Safety Needs** in Maslow's hierarchy?

1. Buying food and water for daily consumption
2. Seeking job security and health insurance
3. Building relationships for emotional support
4. Striving for personal accomplishments

**Correct Answer: B) Seeking job security and health insurance**

Which of the following statements **about Maslow's Hierarchy of Needs** are **correct**?

1. A person must fulfill lower-level basic needs before progressing to higher-level needs.
  2. Esteem needs involve **social status, recognition, and achievement**.
  3. Once a person reaches self-actualization, all other needs become irrelevant.
  4. Social needs relate to **friendship, belongingness, and interpersonal relationships**.
1. Only 1 and 3
  2. Only 1, 2, and 4
  3. Only 2 and 4
  4. All of the above

**Correct Answer: B) Only 1, 2, and 4**

Which organizations serve as **Central Nodal Agencies (CNAs)** for channeling subsidies under PMAY CLSS?

1. Reserve Bank of India (RBI) and SEBI
2. HUDCO and NHB
3. NABARD and LIC Housing Finance
4. State Bank of India (SBI) and UTI Mutual Fund

**Correct Answer: B) HUDCO and NHB**

Which of the following **statements about Credit Linked Subsidy Scheme (CLSS) under PMAY** are **true**?

1. A beneficiary must **not own a pucca house** anywhere in India to qualify for CLSS.
  2. CLSS subsidy is available only for home loans **below ₹50 lakh**.
  3. Under CLSS, **interest subsidies are granted on home loans for acquisition, new construction, and room additions**.
  4. The scheme was extended to include **Middle Income Groups (MIG-I and MIG-II)**.
- 
1. Only 1 and 3
  2. Only 1, 3, and 4
  3. Only 2 and 4
  4. All of the above

Correct Answer: B) **Only 1, 3, and 4**

Which of the following **best defines** a Strategic Business Unit (SBU)?

1. A temporary project team within a bank
2. A profit center focusing on product offerings and market segments
3. A centralized department managing retail banking
4. A legal entity separate from the bank

Correct Answer: B) **A profit center focusing on product offerings and market segments**

Which of the following **statements about the Departmental Approach** are **true**?

1. The Departmental Approach organizes banking functions into specialized departments like finance and marketing.
  2. Public sector banks typically follow the Departmental Approach instead of SBUs.
  3. The Departmental Approach aligns with **Management by Objectives (MBO)** principles.
  4. Foreign banks rarely adopt the Departmental Approach for their business models.
- 
1. Only 1 and 3
  2. Only 1, 2, and 4
  3. Only 2 and 4
  4. All of the above

Correct Answer: B) **Only 1, 2, and 4**

Which of the following **statements about MIS** are **correct**?

1. MIS integrates **management functions, data processing, and system organization**.

2. MIS helps in structured decision-making based on analyzed information.
3. MIS primarily focuses on **unstructured data** without processing.
4. An effective MIS must have **retrieval, processing, and forecasting capabilities**.

1. Only 1 and 3
2. Only 1, 2, and 4
3. Only 2 and 3
4. All of the above

**Correct Answer: B) Only 1, 2, and 4**

Which of the following **best describes customer attrition scores** in analytics?

1. Measures how frequently customers visit bank branches
2. Predicts the likelihood of a customer discontinuing banking services
3. Tracks customer transactions without predictive insights
4. Calculates interest rates for personal loans

**Correct Answer: B) Predicts the likelihood of a customer discontinuing banking services**

Which of the following mutual fund types is **designed to reduce equity investment risk** by diversifying across both equity and debt instruments?

1. Debt Mutual Fund
2. Sectorial Fund
3. Balanced Mutual Fund
4. ELSS Fund

**Correct Answer: C) Balanced Mutual Fund**

An investor deposits **₹2,00,000** in an ELSS mutual fund. If the fund generates an annual return of **12%**, what will be the **value of the investment** after **3 years** (assuming compounding interest)?

1. ₹2,62,000
2. ₹2,80,000
3. ₹2,81,200
4. ₹2,85,000

**Correct Answer: C) ₹2,81,200**

Which of the following **statements about mutual fund structures** are **correct**?

1. **Open-ended funds** allow investors to buy and redeem units anytime without restrictions.
2. **Close-ended funds** impose a lock-in period before redemption is allowed.
3. ELSS funds offer tax benefits but require a mandatory **3-year lock-in period**.
4. Sectorial funds reduce investment risk by diversifying across multiple sectors.

1. Only 1 and 3
2. Only 1, 2, and 3
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

Which type of convertible bond **requires** the investor to convert the bond into equity shares at maturity?

1. Regular Convertible Bond
2. Reverse Convertible Bond
3. Mandatory Convertible Bond
4. Fixed-Rate Bond

**Correct Answer: C) Mandatory Convertible Bond**

Which of the following **statements about convertible bonds** are **true**?

1. Convertible bonds **provide interest payments** at predetermined intervals.
2. Reverse convertible bonds allow the **issuer** to decide whether to convert the bond into equity.
3. Mandatory convertible bonds **force** investors to convert them into equity shares at maturity.
4. Regular convertible bonds require **immediate conversion into equity upon issuance**.

1. Only 1 and 2
2. Only 1, 2, and 3
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

Which of the following factors **determines the Minimum Amount Due (MAD) on a credit card bill?**

1. A fixed percentage of the statement outstanding
2. Total unpaid charges, interest, fees, and over-limit amounts
3. ₹250/- in case of default or full balance if under ₹250/-
4. All of the above

**Correct Answer: D) All of the above**

A cardholder has a statement balance of **₹40,000**.

If the Minimum Amount Due is **5% of the total outstanding**, how much must the cardholder pay at minimum?

1. ₹2,000
2. ₹3,000
3. ₹4,000
4. ₹5,000

**Correct Answer: A) ₹2,000**

A credit cardholder spends **₹15,000** on **September 5**.

If the **statement date** is **October 2**, and the due date is **October 24** (22 days after statement generation),

what is the **maximum interest-free period** available for the transaction made on September 5?

1. 22 days
2. 27 days
3. 50 days
4. 57 days

**Correct Answer: D) 57 days**

Which of the following **statements** is **true** about the moratorium period in educational loans?

1. Moratorium applies only to principal repayment, not interest
2. Interest accrued during moratorium is **added to principal** for EMI calculation
3. Banks do not allow moratorium for students setting up start-ups
4. A student cannot request an extension beyond the course period

**Correct Answer: B) Interest accrued during moratorium is added to principal for EMI calculation**



A student takes an educational loan of ₹6,00,000 with a **2-year moratorium period**. The interest rate is **8% per annum**. What will be the **principal amount including accrued interest** after the moratorium period?

1. ₹6,96,000
2. ₹7,00,000
3. ₹7,20,000
4. ₹7,50,000

**Correct Answer: A) ₹6,96,000**

Which of the following **features of educational loans** are **correct**?

1. **Students may get up to a 2-year moratorium** if setting up a start-up.
2. **Banks may consider lodging and boarding expenses** when approving the loan.
3. **Students can extend course completion deadline** up to 2 years if required.
4. **If a student discontinues their course midway**, a new repayment schedule is worked out.

1. Only 1 and 3
2. Only 1, 2, and 4
3. Only 2 and 4
4. All of the above

**Correct Answer: D) All of the above**

Which of the following **statements about Para Banking** are **correct**?

1. Banks offer insurance and mutual fund products **only through agency arrangements**, not proprietary models.
2. RBI guidelines **restrict banks from assuming financial risk** in third-party product distribution.
3. Public sector banks have aggressively expanded **third-party distribution networks** for fee-based income.
4. Foreign banks are **prohibited** from engaging in Para Banking activities in India.

1. Only 1 and 2
2. Only 1, 2, and 3
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

Which of the following types of land plots **benefit most** from valuation using the Belting Method?

1. Small square plots with equal frontage and depth
2. Large plots with wide frontage and minimal depth
3. Large plots with **lesser frontage and more depth**
4. Agricultural lands with predefined fixed rates

**Correct Answer: C) Large plots with lesser frontage and more depth**

Which of the following **statements about the Belting Method** are **true**?

1. The **front belt** is valued at the **highest rate**, as it has direct road access.
2. Land valuation decreases for **belts farther** from the main frontage.
3. The Belting Method is **applicable only to commercial properties**.
4. The method ensures **efficient price allocation** for deep plots with varying usability.

1. Only 1 and 3
2. Only 1, 2, and 4
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 4**

Which of the following **best describes an endowment policy**?

1. A life insurance policy that provides financial security only in case of death
2. A policy that pays a lump sum amount either on maturity or on death
3. A policy where no returns are given at the end of the term
4. A policy designed exclusively for senior citizens

**Correct Answer: B) A policy that pays a lump sum amount either on maturity or on death**

Which of the following life insurance products **does not offer maturity benefits** to the policyholder?

1. Endowment policies
2. Money-back policies
3. Term insurance policies
4. Pension plans

**Correct Answer: C) Term insurance policies**

A policyholder purchases a **money-back policy** with a sum assured of **₹10,00,000**. The policy offers **20% of the sum assured every five years** and the full amount on maturity after 20 years.

How much does the policyholder receive in total over the tenure of the policy?

1. ₹10,00,000
2. ₹12,00,000
3. ₹14,00,000
4. ₹16,00,000

**Correct Answer: C) ₹14,00,000**

Which of the following **statements about life insurance policies** are **true**?

1. **Term insurance** provides financial coverage to beneficiaries but does not offer maturity benefits.
2. **Money-back policies** provide periodic payouts during the policy term and pay the full sum assured on death.
3. **Pension plans** are primarily designed for financial security after retirement.
4. **Endowment policies** guarantee both death and maturity payouts, but no tax benefits are provided.

1. Only 1 and 3
2. Only 1, 2, and 3
3. Only 2 and 4
4. All of the above

**Correct Answer: B) Only 1, 2, and 3**

Which of the following **distinguishes AI from basic automation**?

1. AI attempts to mimic or exceed human intelligence
2. AI performs only predefined tasks in a fixed sequence
3. AI requires manual programming for every action
4. AI strictly follows rule-based execution

**Correct Answer: A) AI attempts to mimic or exceed human intelligence**

Which of the following **is mandatory** if the parent sale deed is unavailable when verifying house property ownership?

1. Encumbrance Certificate
2. Approved Building Plan
3. Patta (Government land deed)
4. Letter of Allotment

**Correct Answer: C) Patta (Government land deed)**

Which of the following **statements about mortgage documentation** are **true**?

1. A **legal opinion** from the bank's advocate is required to certify **clear title**.
  2. A **Possession Certificate** is mandatory for second mortgage processing.
  3. A **Search Report** from the Registrar helps verify encumbrances.
  4. A **Non-Encumbrance Certificate** (13 years) must be obtained for mortgage verification.
- 
1. Only 1 and 3
  2. Only 1, 3, and 4
  3. Only 2 and 4
  4. All of the above

**Correct Answer: B) Only 1, 3, and 4**

A borrower takes a home loan of **₹20,00,000** at an **annual interest rate of 7%**, for a tenure of **15 years (180 months)**.

What will be the **approximate monthly EMI**?

1. ₹17,987
2. ₹18,125
3. ₹18,580
4. ₹19,200

**Correct Answer: ✓ ₹18,125**

Which of the following conditions must be fulfilled to claim interest deduction under Section 24(b)?

1. Loan should have been taken on or after 1st April 1999.
2. Loan must be for purchase or construction of a residential property.
3. Deduction can be claimed irrespective of whether construction is completed.

4. The lender must issue a certificate specifying interest paid.

**Correct Answer: 1, 2, and 4**

The maximum deduction of ₹30,000 under Section 24(b) applies to:

1. Home loan taken for purchase of a residential property
2. Home loan taken for construction of a residential property
3. Home loan taken for repair or renewal of a residential property
4. Home loan taken for refinancing an earlier loan

**Correct Answer: 3. Home loan taken for repair or renewal of a residential property**

A registered mortgage deed must be executed and registered within:

1. Two months from the date of execution
2. Four months from the date of execution
3. Six months from the date of execution
4. One year from the date of execution

**Correct Answer: 2. Four months from the date of execution.**

What are the essential steps involved in a registered mortgage?

1. Execution of mortgage deed duly witnessed by two witnesses.
2. Payment of ad valorem stamp duty.
3. Registration of the mortgage deed with the concerned authority.
4. Immediate transfer of ownership to the mortgagee upon registration.

**Correct Answer: 1, 2, and 3.**

In a Reverse Mortgage Loan, senior citizens benefit because:

1. They continue to own and occupy their property
2. They are freed from the burden of repaying the loan
3. They receive a regular stream of income
4. They can use the loan to invest in new real estate projects

**Correct Answer: 1, 2, and 3**

Which of the following statements correctly describes Reverse Mortgage Loan (RML)?

1. Borrower retains high ownership stake initially, but it decreases over time.
2. Borrower makes regular principal repayments throughout the tenure.
3. Property ownership is transferred to the lender immediately upon loan approval.
4. Borrower cannot continue occupying the property during the loan tenure.

**Correct Answer: 1. Borrower retains high ownership stake initially, but it decreases over time.**

Which of the following are eligibility conditions for availing Reverse Mortgage Loan in India?

1. Borrower must be an Indian citizen above 60 years of age.
2. Married couples must both be above 60 years of age to qualify jointly.
3. The residential property should be free from encumbrances.
4. The property should have a residual life of at least 20 years.

**Correct Answer: 1, 3, and 4**

Which of the following are major income streams for banks from mutual fund distribution?

1. Upfront Commission
2. Trail (loyalty) Commission
3. Special Incentives
4. Fixed deposit interest

**Correct Answer: 1, 2, and 3**

Which of the following strategies can banks use to enhance mutual fund distribution?

1. Utilizing their existing customer database for targeting investors.
2. Offering co-branded debit cards linked to mutual fund investments.
3. Providing guaranteed profit schemes in mutual funds.
4. Using experience marketing and product co-creation based on customer segments.

**Correct Answer: 1, 2, and 4**

Which of the following is an example of a generic product in banking?

1. Savings Bank Account
2. Personalized Investment Portfolio
3. Credit Card with Cashback Benefits
4. Premium Wealth Management Services

**Correct Answer: 1. Savings Bank Account**

The expected product in banking refers to:

1. Customer's minimal purchase expectations from the product
2. A futuristic concept that banks may offer in the future
3. A banking product with advanced AI integration
4. A product that has no differentiation from its competitors

**Correct Answer: 1. Customer's minimal purchase expectations from the product**

Which of the following describes an augmented product in banking?

1. Core product that has no differentiation
2. Added voluntary improvements that enhance product value beyond customer expectations
3. A product that meets only regulatory requirements
4. A generic product with basic features

**Correct Answer: 2. Added voluntary improvements that enhance product value beyond customer expectations**

Which of the following are examples of augmented banking products?

1. Facility to operate a savings account from any branch of the bank
2. Cheques collected from the customer's doorstep
3. Providing basic cheque books and passbook facility
4. Offering free collection of customer cheques

**Correct Answer: 1, 2, and 4**

Potential banking products include:

1. Setting up computer terminals at the customer's site for banking
2. Cardless cash withdrawal from ATMs
3. Basic current account services with a passbook
4. AI-powered financial advisory services for retail customers

**Correct Answer: 1, 2, and 4**

The purpose of marketing analysis is to:

1. Identify strengths, weaknesses, opportunities, and threats (SWOT)
2. Implement marketing strategies
3. Regulate marketing control mechanisms
4. Execute branding campaigns

**Correct Answer: 1. Identify strengths, weaknesses, opportunities, and threats (SWOT)**

In marketing planning, which of the following is a key focus area?

1. Auditing financial statements
2. Drafting a marketing plan for each business or product
3. Controlling product pricing
4. Conducting random surveys without objectives

**Correct Answer: 2. Drafting a marketing plan for each business or product**

Marketing implementation primarily answers which set of questions?

1. Who, Where, When, and How
2. Why, What, Where, and Who
3. How much, Why, What, and Where
4. What, When, How much, and Why

**Correct Answer: 1. Who, Where, When, and How**

Marketing control ensures:

1. Unbiased, systematic, independent, and periodic evaluation
2. Random and inconsistent marketing assessment
3. Only operational-level corrective actions
4. Marketing decisions are made without evaluating prior results

**Correct Answer: 1. Unbiased, systematic, independent, and periodic evaluation**

Which of the following components are part of the marketing planning stage?

1. Setting up an executive summary
2. Drafting an action plan
3. Conducting audits before launching a product
4. Establishing budgeting and control mechanisms



**Correct Answer: 1, 2, and 4**

Which methodologies can be applied in marketing control?

1. Reactive methodology
2. Proactive methodology
3. Predictive methodology based on AI simulations
4. Random methodology without data analysis

**Correct Answer: 1 and 2**

Which of the following statements correctly differentiates citizenship and residency status for taxation?

1. An individual's tax residency is determined based on their citizenship status.
2. An individual may be a citizen of India but classified as a non-resident for tax purposes.
3. Only Indian citizens are required to pay taxes in India, regardless of residency status.
4. Residency status is determined solely by birth in India.

**Correct Answer: 2. An individual may be a citizen of India but classified as a non-resident for tax purposes.**

What is a key difference between a **Resident Ordinarily Resident (ROR)** and a **Resident Not Ordinarily Resident (RNOR)**?

1. ROR is taxed on global income, whereas RNOR is taxed only on Indian income.
2. RNOR is considered an NRI and has no tax liabilities in India.
3. ROR must be an Indian citizen, whereas RNOR must be a foreign citizen.
4. RNOR classification depends on the total foreign income earned.

**Correct Answer: 1. ROR is taxed on global income, whereas RNOR is taxed only on Indian income.**

Which of the following conditions classify an individual as RNOR?

1. Has been a resident in at least 2 out of 10 previous years.
2. Stayed in India for at least 730 days in 7 preceding years.
3. Has not been an Indian resident in any of the last 10 years.
4. Has foreign-source income exceeding ₹15 Lakh.

**Correct Answer: 1 and 2.**

Under the Double Taxation Avoidance Agreement (DTAA), an individual can:

1. Avoid paying taxes on foreign income if taxed in India.
2. Claim relief for income taxed both in India and abroad.
3. Completely waive tax liability for foreign earnings.
4. Use DTAA agreements between India and other countries to reduce tax liability.

**Correct Answer: 2 and 4.**

Arjun is an Indian citizen who has been working in Canada for the last 6 years. He visits India for 120 days in the relevant financial year and has a total taxable income in India (excluding foreign sources) of ₹20 Lakh. Based on the Income Tax Act, what would be his residency status for tax purposes?

1. Resident Ordinarily Resident (ROR)
2. Resident Not Ordinarily Resident (RNOR)
3. Non-Resident (NR)
4. Not liable for taxation in India

**Correct Answer: 2. Resident Not Ordinarily Resident (RNOR)**

Mrs. Sharma, aged 65, owns a residential property in India and is finding it difficult to cover her medical and living expenses. She wants a financial arrangement where she can receive a periodic stream of income while continuing to reside in her house without selling it. Which option would best suit her needs?

1. Personal Loan from a bank
2. Selling the house and investing the proceeds
3. Reverse Mortgage Loan (RML)
4. Renting the property to a third party

**Correct Answer: 3. Reverse Mortgage Loan (RML)**

Rajesh invests ₹5 Lakh in a mutual fund via a bank's distribution model. His bank offers him a co-branded debit card linked to his mutual fund investment, allowing limited withdrawals. What type of banking strategy does this represent?

1. Retail Banking
2. Mutual Banking
3. Institutional Banking
4. Digital Banking

**Correct Answer: 2. Mutual Banking**

ABC Bank launches a new savings scheme targeting senior citizens. However, after three months, customer engagement has been significantly lower than expected. The bank needs to analyze the reasons for poor response and adjust its strategy. What marketing process should the bank prioritize?

1. Marketing Implementation
2. Marketing Planning
3. Marketing Control
4. Marketing Expansion

**Correct Answer: 3. Marketing Control**

Vikram has a savings account with XYZ Bank. The bank offers a feature allowing him to deposit and withdraw funds from any branch across the country, not just his home branch. Which category of banking product differentiation does this fall under?

1. Generic Product
2. Expected Product
3. Augmented Product
4. Potential Product

**Correct Answer: 3. Augmented Product**

Ravi, an Indian citizen, lived in the U.S. for the past 7 years. He visits India for 130 days in FY 2023–24. His income from Indian sources is ₹12 Lakh, while his foreign income is ₹40 Lakh. What will be his tax liability in India if the tax rate on his Indian income is 30%?

1. ₹3,60,000 (Tax on Indian income only)
2. ₹15,60,000 (Tax on global income at 30%)
3. ₹12,00,000 (Tax on Indian income plus surcharge)
4. ₹0 (Since he qualifies as a non-resident)

**Correct Answer: 1. ₹3,60,000 (Tax on Indian income only)**

A senior citizen avails a reverse mortgage loan of ₹50 Lakh for 15 years at an annual payout rate of 8%. If the loan balance increases annually due to interest and payouts, how much will the outstanding loan balance be after 5 years?

1. ₹73.4 Lakh

2. ₹61.2 Lakh
3. ₹79.6 Lakh
4. ₹85.0 Lakh

**Correct Answer: 1. ₹73.4 Lakh**

A bank distributes mutual funds to its customers and earns **1% upfront commission** on the investment amount and **0.5% trail commission** every year thereafter. If a customer invests ₹5 Crore, how much commission will the bank earn in 4 years?

1. ₹25 Lakh
2. ₹50 Lakh
3. ₹75 Lakh
4. ₹1 Crore

**Correct Answer: 2. ₹50 Lakh**

A bank allocates **₹10 Crore** for marketing new financial products. If 40% is spent on digital advertising, 35% on branch campaigns, and the remaining on customer engagement programs, how much is allocated for customer engagement programs?

1. ₹2.5 Crore
2. ₹1.5 Crore
3. ₹3.0 Crore
4. ₹4.0 Crore

**Correct Answer: 2. ₹1.5 Crore**

A customer opens a savings account with **₹2 Lakh** deposit. The bank charges a **0.8% transaction fee** on withdrawals above ₹1 Lakh. If he withdraws ₹1.5 Lakh, what is the fee charged?

1. ₹400
2. ₹800
3. ₹1,200
4. ₹1,500

**Correct Answer: 2. ₹800**



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## Madhubanti Ray

1st attempt RBWM-63  
IE AND FS- 48  
PPB-55  
AFM-62  
THANK YOU P. Shama SIR.



←2 16:20

MR

## SRIKANTH TALWAR

RBWM:61  
IEIFS:50  
PPB:62  
AFB:54

Thank your Oliveboard team for support and cleared in my first attempt

11:18

ST

## Gau K

Got 56 in AFM  
Jaiib cleared... 🙏  
Thanks sir ..



←1 15:19

GK

## Utkarsh JAIB

Got 55 in RBWM, believe me it was quiet tough Cleared DBF aka Jaiib in 1st attempt

11:22

U

## Manisha Morya

Thankyou so much sir... Got 58 ..  
thanks for your efforts sir 🙏

←1 15:21

MM

But at the end if concepts are clear its relatively easier

11:23

## Shivani

Thank you sir AFM 52 cleared

11:40

S



Rbwm was not leaving me for a long time. Thanks to your master batch i cleared it and finally cleared JAIIB sir. Thank you so much



←1 15:36



## Manish Kumar Rawat

Got 52 sir thanks Rajeev sir

11:42



## Priyam Awasthi

AFM 51 Thankyou Pradhyuman Sir only last 1 week ko de payi thi apke classes or content samjnae ka tarika Etna lazawab hain ki non commerce background hokr bi AFM clear ho gya sir really you are a great mentor big Thankyou Pradhyuman sir



PA

## Suman Kumari JAIB

Thank you, Rajeev Sir, for your guidance and support. I have cleared the exam. Got 59.

11:45

SK

## Arif Sheikh

Sir got 61 Thank you so much for your efforts formaking us to qualify in rbwm

11:54

AS



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