

# NABARD Grade A

## 2025 Previous Year Paper

### DECISION MAKING

Complete Phase 1 Subject-wise PYQs with Detailed Solutions



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Pattern

## **DECISION MAKING**

**Q91. The concept of "Rational Economic Individual" in economics assumes that people make decisions by carefully evaluating alternatives and choosing the option that maximizes their benefit. Which of the following characteristics best represents such an individual?**

- A. Emotion-driven and impulsive
- B. Guided mainly by social obligations
- C. Completely rational and self-interested
- D. Primarily altruistic in behaviour
- E. Highly dependent on group opinions

**Answer: C**

**Q92. Recruitment, selection and employee placement are primarily associated with which managerial function?**

- A. Planning
- B. Organising
- C. Staffing
- D. Coordinating
- E. Controlling

**Answer: C**

**Q93. Which of the following best describes a standing plan in management?**

- A. A plan developed for a unique event
- B. A policy applicable only to senior managers
- C. A plan designed for recurring organisational situations
- D. A statement of organisational values
- E. A plan activated only during crises

**Answer: C**

**Q94. In the creative problem-solving process, which stage involves testing and validating the solution before acceptance?**

- A. Preparation
- B. Incubation
- C. Insight
- D. Verification
- E. Exploration

**Answer: D**

**Q95. In managerial decision-making, decision criteria are mainly used to:**

- A. Define the problem
- B. Develop possible alternatives
- C. Compare and choose among alternatives
- D. Execute the chosen solution
- E. Monitor implementation

**Answer: C**

**Q96. Non-programmed decisions are generally characterised by which of the following?**

- A. Routine and repetitive situations
- B. Decisions based on fixed procedures
- C. Novel and unstructured situations
- D. Frequently occurring operational issues
- E. Day-to-day supervisory activities

**Answer: C**

**Q97. A manager refuses to adopt a better system simply because he prefers the existing way of working. This is an example of:**

- A. Anchoring Bias
- B. Status Quo Bias
- C. Confirmation Bias
- D. Commitment Escalation
- E. Overconfidence Bias

**Answer: B**

**Q98. Which of the following is NOT considered a good practice while making urgent decisions?**

- A. Evaluating available information objectively
- B. Seeking expert advice when required
- C. Identifying priorities quickly
- D. Delaying the decision until the deadline is about to expire
- E. Remaining calm during the process

**Answer: D**

**Q99. Which decision-making style is associated with low ambiguity tolerance and a strong focus on efficiency, logic and quick decision-making?**

- A. Analytical Style
- B. Conceptual Style
- C. Behavioural Style
- D. Directive Style
- E. Intuitive Style

**Answer: D**

**Q100. A company decides to permanently discontinue a business segment that has generated losses for several years. This decision is best classified as:**

- A. Operational Decision
- B. Tactical Decision
- C. Programmed Decision

- D. Strategic Decision
- E. Routine Decision

**Answer: D**



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